



**GOVERNMENT OF EBONYI STATE**

**EBONYI STATE EXPORT STRATEGY AND GUIDELINES DOCUMENT  
MINISTRY OF COMMERCE & INDUSTRY**

**20<sup>TH</sup> DECEMBER, 2023**

## **MEMBERS OF EBONYI STATE COMMITTEE ON EXPORT (SCEP)**

1. The permanent secretary Ministry of Commerce & Industry -Chairman
2. Director of cooperative
3. Director of Industry
4. Director of Commerce

### **Representatives of the under listed organisations:**

5. Farmers Association(AFAN)
6. National association of small scale Industry(NASSI)
7. City chamber of Commerce, Industry and Mines
8. Association of Nigerian Exporters(ANE)
9. Manufacturers Association of Nigeria
10. Federal ministry of commerce and Investments
11. State Ministry of information
12. State Bankers committee
13. State Ministry of Agriculture
14. State ministry of Environment
15. Nigerian investment promotion Council (NIPC)
16. Nigerian customs
17. Raw material Research and Development Council
18. Nigerian Export Promotion Council
19. National Agency for Food And Drugs Agency (NAFDAC)
20. Corporate Affairs Commission (CAC)
21. National Youth Council (NYCN)
22. Ministry of solid Mineral
23. Ministry of women Affairs
24. Standard Organization of Nigeria (S.O.N)
25. National Association of Women Entrepreneur (NAWE)
26. Ministry of Culture and Tourism
27. Governor's Representative
28. Ebonyi Export Club (EBEC).

**DATE OF PUBLICATION: 20<sup>TH</sup> DECEMBER, 2023**

## **EXECUTIVE SUMMARY OF THE EXPORT STRATEGY IN EBONYI STATE**

Ebonyi state has comparable advantage in food and cash crops such as cassava, rice , yams, potatoes, amongst others. It is also richly blessed with abundant natural solid minerals such as iron ore, zinc ore (sphalerite) ands, lead ore (galena),granites, limestone oxide, salt sands marcasites and many more (see Appendices),

The state Government is ready for strategic partnership that will help maximize the potential in both the agricultural and solid mineral sector. With the present drive by the Nigerian Export Promotion council (NEPC)for a zero oil-product economy, aimed at diversifying the Nigerian Export capacity, each state is to select a single crop that it has the highest comparative advantage. Ebonyi state selected Cassava in the agriculture produce and also a range of its vast solid mineral endowment.

It is no gainsaying that the necessary precondition for investments and export is the securing of an enabling environment which the state Government has done a lot in the area of ease of doing business, enabling Tax incentives, Agricultural funding , strong collaboration with Raw material Research council, standard Organization of Nigeria , NEPC and many others.

### **SECTORAL ANALYSIS**

In 2022, agriculture contributed around 36 percent to the state GDP. The state Export committee (SCEP) is within the Economic Sector which comprising commerce and industry, Agriculture, Mines, Trade and Investment.

### **EBONYI STATE EXPORT SUPPORT STRATEGIES (RELATED TO PRODUCT AND MARKET EXPANSION)**

The state export interest in non-oil is focused on optimization of local content and the empowerment of local **agricultural produce and solid minerals** in the state.

The objective is to sustain inclusive and diversified economic growth in non oil products thereby creating an enabling environment for economic activities to flourish in the state.

### **STRATEGIES FOR PROMOTING EXPORT ACTIVITIES IN THE STATE**

1. Enabling business environment for registration of businesses.
2. Tax incentives.
3. Access to funds-loans and grant to SMEs, MSMEs,
4. Cluster production and farming to increase volume of production and market expansion.

5. Off-takers investors to support farmers for cassava and solid mineral in providing pre-harvest, harvest and post-harvest ancillary services such as inputs, storage, haulage, etc.
6. Export incentives – such as Export support incentive:-Export Expansion Grant scheme (EEG), Tax Relief on Interest Income (TRIP), Export Development Fund Scheme (EDF), Export Credit loan scheme.
7. Gender inclusiveness
8. Sensitization and training for stakeholders on Export opportunities and support.
9. Partnership with Nigerian Export Promotion Council
10. Budget inclusion or funding SCEP to improve the efficiency of the committee, empower the committee to take up more export led activities and to provide funds to support the state export strategy.

## **EXPORT GUIDELINES:**

### **1. REGISTRATION**

- a. Registration as an Exporter with NEPC
- b. The Registration process is solely through E- registration platform of NEPC. ([www.nepc.gov.ng](http://www.nepc.gov.ng))
- c. The Exporter must be dealing on made-in-Ebonyi products as indicated above.

### **2. DOCUMENTS REQUIRED FOR NEPC REGISTRATION**

#### **a) Limited Liability Company**

- Certificate of incorporation'
- Form CAC 1.1(Particulars of Directors)
- Memorandum and Articles of Association

#### **b) Cooperative society**

- Certificate of Registration
- Bye Laws

#### **c) Government or Non-Government Organisation**

- Certificate of Registration
- Constitution of the Government or Non-Government Organization

## **SERVICES FEES**

- |                                      |          |
|--------------------------------------|----------|
| 1. New Registration                  | N 13,500 |
| 2. Renewal of old certificates       | N 13,500 |
| 3. Late Renewal of late certificates | N13,500  |
| 4. Mutilated old certificate         | N13 500  |
| 5. Lost old Certificates             | N 13,500 |

N.B -All certificates issued before 3/4/2017 on expiry will be required to migrate to the online platform by registering for new certificates on the platform

#### Prices after Migration

- |   |          |
|---|----------|
| 1. Renewal of certificate                                 | N7,500   |
| 2. Late renewal of certificate ( after 3months of expiry) | N12,500  |
| 3. Lost or mutilated certificate                          | N 12,500 |

Time line is 24 working hours after confirmation of payment. Delivery is within 72working hours.

#### **Institutional mechanisms and Activities:-**

- a. CBN Anchor Borrowers Fund
- b. Tax exemption certificate
- c. Export processing zones facilities
- d. CAC free registration for MSMEs
- e. Inter-institutional collaboration between Federal and State regulatory agencies involved in Export processing and packaging (e.g. SON, NAFDAC, RMRADC, State Ministry of Griculture and Natural Resources, Ministry of Trade and Investment, etc.)

#### **APPROPRIATE INTERVENTIONS SUCH AS CAPACITY BUILDING AND SENSITIZATION ACTIVITIES THAT WOULD CONTRIBUTE TO INCREASING THE EXPORT CAPACITY OF FIRMS IN THE STATE.**

1. The Local Government sensitization on Export
2. Capacity building training on market strategy for women-owned businesses (Dec 2021).
3. Sensitization programme on active Youth Inclusiveness in Non-oil export(march,2021)
4. Workshop on inclusive and sustainable digital presence of MSMEs in Nigeria (Ebonyi state)

APPENDIX 1

**LIST OF NON- OIL EXPORTABLE PRODUCTS IN EBONYI STATE FROM 13 LGAs as at December 2023**

<b>S/ N</b>	<b>LOCAL GOVERNMENT AREA</b>	<b>AGRO COMMODITIES</b>	<b>SOLID MINERALS</b>	<b>MANUFACTURE (SEMI PROCESSED AND FULLY MAN</b>
1.	ONICHA LOCAL GOVERNMENT AREA	RICE, YAM, PALM OIL, BITTER COLA, OGBONO, CHARCOAL, GARRI, MAT, SALT GROUNDUNTS, LOG OF WOODS, OKRO, CASHEW NUTS, CASTOR SEED MAIZE	IRON ORE, ZINC ORE (SPHALERITE) SANDS, LEAD ORE (GALENA)	
2.	ABAKALIKI LOCAL GOVERNMENT AREA	RICE, MELON OGBONO	ZINC ORE, QUARTZ, UMENTITE, LEAD, LIMESTONE, DOLERITE (PYROCLASTICS)	
3.	AFIKPO NORTH LOCAL GOVERNMENT AREA	RICE, CASSAVA (GARRI) PALM OIL, SWEET PATATOES, GROUNDNUT, MAIZE	SANDS, QUARTZ, KAOLIN, FILTERS EARTH, COAL/LIGNITE	
4.	EBONYI LOCAL GOVERNMENT AREA	CASSAVA, RICE, POTATOES MAIZE, YAM	IRON SAND, LEAD IRON ORE, ZINC ORE	
5.	EZZA SOUTH LOCAL GOVERNMENT AREA	RICE, YAM PATATOES, COCOYAM, OGBONO WATERMELON, CUCUMBER, MELON, SEED CASSAVA, MAIZE, GUNEA	LEAD, ZINC, GRANITES, LIMESTONE OXIDE, SALT SANDS MARCAITE	

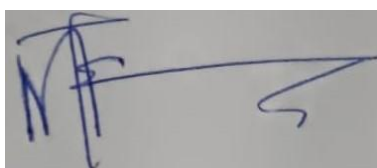
		CORN VEGETABLES		
6.	AFIKPO SOUTH LOCAL GOVERNMENT AREA	YAM, RICE, RED OIL, VEGETABLE LEAFS, WATER LEAFS, WATER YAM AND CASSAVA	ZINC, KAOLIRI, LATERITES, CRUDE OIL, NATURAL GAS, PHOSPHATE.	
7.	IVO LOCAL GOVERNMENT AREA	YAM, COCOYAM, BEANS, RICE, MAIZE, CASSAVA, PLANTAIN, DAWA, PUNKIN LEAVE, WATERMELON, PATOTOES, OKRO PLANTAIN VARIETIES IN ABOUNDANCE	GRANITE, BARITES, MARBLE STONE, CHALCOPYRITE (FOOL'S GOLD), FLUORITE	
8.	OHAUKWU LOCAL GOVERNMENT AREA	CASSAVA, RICE, BENE SEED PALM OIL, PALM KERNEL OIL, PALM KERNEL CAKE (PKC) HONEY, ANIMAL HIDES/SKIN ANIMAL HOOVES, BONE MEALS BLOOD MEALS, LOCAL CRAFTS BASKET, AND FAN	Laterite, sand, limestone, lead, salt, granite	

**LIST OF NON- OIL EXPORTABLE PRODUCTS IN EBONYI STATE FROM  
13 LGAs**

**CONTD.**

9	IKWO LOCAL GOVERNMENT AREA	CASSAVA, SWEET POTATOES, RICE	SANDS, BRINES (SALT) PYRITES	
10	EZZA NORTH LOCAL GOVERNMENT AREA	YAM, CASSAVA, PALM-OIL	MARBLE STONE SANDS	
11	OHAOZARA LOCAL GOVERNMENT AREA	HONEY, TANJUNA, SALT, RICE, YAM, PALMOIL, MAZIE, COCO YAM, GARRI	PHOSPHATES, CNJPSUM, SANDS	
12	ISHIELU LOCAL GOVERNMENT AREA	YAM, CASSAVA, PALM-OIL, PALM-NUT, SWEET POTATOES, RICE, WATER YAM, PLANTAIN	PHOSPHATES, CNJPSUM, SANDS	
13	IZZI LOCAL GOVERNMENT AREA	CASSAVA, MELLON, OGBONO RICE, DRYED OKRO, PALM-OIL, SESAME, COCONUT	CHALCOPYRITE (FOOLS GOLD), IRON ONE, PYRITES ,COPPER ORE, ZINC	

**SIGNED:**



**Mrs. Mojibade Ekuma  
Permanent Secretary  
Ministry of Commerce & Industry/  
State Committee Chairman of Export Promotion**